

'Timeless elegance' attracts family

Information provided by Provence Homes Inc.

Two years ago, Eric Bowles made the decision to leave, as he said, "the hustle and bustle of a job in New York City and a commute from New Jersey" for the opportunity to return to the Midwest.

"We were excited to be coming back to our Midwestern roots, yet a little nervous about the move and finding a home," said Bowles' wife, Tracie.

In 2004, just before Christmas, the Bowles family flew to Kansas City for a

four-day house-hunting spree. After looking at and touring as many homes as possible during the first day, Tracie Bowles said the family was initially attracted to one builder.

"It became clear to us right away that we were most attracted to the homes built by John Lober," she said. "The only decision would be to choose which one we liked best — not an easy task."

Lober owns Provence Homes Inc., which has built stately, distinctive homes in several communities throughout the metropolitan area. Lober's

homes are recognized for their stylish, carefully designed plans and wealth of finishing touches that enhance the overall elegance of each home.

"Each one is unique and up-to-date, yet the current trends he uses also evoke a timeless elegance," Tracie Bowles said. "These were obviously homes that would not be dated in 10 to 15 years."

After considering other homes, the Bowles family decided to purchase their current home for several reasons, Tracie Bowles said.

"We fell in love with it because of the special attention to detail on the kitchen moldings and brackets, the large walk-in pantry and the beautiful fireplace surround in our hearth room," she said.

Although the family had found a house, Eric Bowles said he remained apprehensive about the purchasing process and relocating from the East Coast. A phone call from Lober, however, diminished his concerns.

"We were immediately put at ease by a phone call from John to discuss changes to be made to the home," Eric Bowles said. "We weren't contacted by a foreman or a sales person; Mr. Lober himself called."

Tracie Bowles added that the attention to customer satisfaction continued once they had completed the move to Kansas City.

"Once we moved in, John called again to be sure everything was to our satisfaction," she said. "It's clear to us that Provence Homes' employees are also very dedicated to customer satisfaction and take great pride in quality craftsmanship, so much so that we are



Submitted photo

One of the things the Bowles family enjoyed most about their experience with Provence Homes was the company's attention to customer service and satisfaction, which included personal phone calls to the family from John Lober to ensure the move and purchase process were proceeding smoothly.

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Submitted photo

After relocating to Kansas City from the East Coast, the Bowles family moved into a home built by John Lober of Provence Homes Inc. The Bowles' were so pleased with their experience that they are considering purchasing another Provence home in the near future.

now considering building another Provence home."

After living in their Provence home for two years, Tracie Bowles said it's a wonderful place for her and Eric to spend time with their children, Ian and Eva.

"We spend the most time in the hearth room, and it's probably one of our favorites," Tracie Bowles said. "During the evenings we discuss our days or play games with the kids — no matter what we do, the time spent together in our beautiful home is a cher-

FAST FACTS

- **Contact:** (816) 734-9300.
- **Web:** www.ProvenceHomesInc.com.

ished memory for all of us."

Prospective homeowners interested in purchasing a Provence Home can view any of Lober's speculative homes in Riss Lake, The National, Staley Farms, Fountain Hills and River Hills Estates. Prices range from \$250,000 to \$1.8 million.