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CLASSIFIED ADVERTISING SECTION
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Provence Homes



Submitted photo

Wendy and Ric Smith relocated to Kansas City from Colorado and, after touring homes from several builders, decided to create a custom-built home with John Lober and Provence Homes. Wendy Smith said they were immediately drawn by Lober's quality, attention to detail and craftsmanship.

Experienced in relocation, family immediately recognizes quality

Information provided by
Provence Homes

When Wendy and Ric Smith relocated to Kansas City from Fort Collins, Colo., they relied on previous experience to find their ideal homebuilder.

"As a family who has relocated several times, we have had the opportunity to become more familiar with the building process," Wendy Smith said. "We're able to distinguish the differences between the typical 'custom builder' and one who takes true pride in his craft."

After touring homes from several area builders, the Smith family visited a Provence Home built by John Lober. Wendy Smith said the quality was immediately evident. After touring what they described as a stately home,

the Smiths knew their decision had been made.

"From the very first walk-through, we were impressed with the careful attention to detail, as well as the Old World craftsmanship we were seeking," Wendy Smith said.

The attentive service continued throughout the building process, of which the Smith family continues to be appreciative.

"Throughout the process, John and Lori Lober have been patient, sincere and great to work with," Ric Smith said. "We would highly recommend Provence Homes to anyone who is considering a true custom home and a great home-buying experience."

Known for his elaborate, European-style homes, Lober builds in distinctive communities throughout the Northland, including Riss Lake,

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John Lober and his wife, Lori, are active in fundraisers and charitable organizations throughout the metropolitan area, including Touched by Cancer Foundation, an organization founded by Lori Lober after her battle with the disease.

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The National, Briarcliff West, Staley Farms and others. Prospective homeowners can create a custom-built home from a diverse selection of floor plans, and prices range from the \$200,000s to \$1.6 million.

Homebuyers are not the only ones to recognize the quality and craftsmanship of Lober's homes. He was recently honored by the readers of *Ingram's Magazine* as the gold recipient of its annual Best of Business - Best Kansas City Homebuilder competition for the third straight year. He also received two Grand Awards from the Greater Kansas City Homebuilder's Association during the 2006 American Dream Award competition. Lober is actively involved throughout the community, supporting various fundraisers and charitable causes. His customer-driven, philanthropic philosophy has earned him recognition from the community as one of the city's premier builders.

FAST FACTS

Provence Homes

- Prices: \$200,000s to \$1.6 million.
- Contact: John Lober, (816) 734-9300.
- Web: www.ProvenceHomesInc.com.