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NR

FRIDAY, MAY 19, 2006

NO3

Provence Homes

Builder's reputation, personal triumph appeals to homeowner

Information provided by
Provence Homes

Kathy Cramer didn't take the house-hunting process lightly.

One year ago, she decided she wanted to purchase a new home and spent two months looking at homes throughout the metropolitan area. Once she saw a Provence Home from builder John Lober, however, she knew that's what she wanted.

"I knew the minute I walked up to the beautiful front entrance that I would love what was inside, and I was right," Cramer said.

The home's interior features only accented the classic, stately exterior. Hardwood floors, tile, stylish cabinets, tall and vaulted ceilings, soft lighting and angled walls all created a relaxed, peaceful atmosphere that appealed to Cramer.

"I was very impressed with the amount of beautiful trim throughout the house, as well as the quality of all of the appliances," she said. "I knew after meeting John Lober that he was meticulous about his product and built homes as if he was going to live in them. His attention to detail and prompt service on any question I have had over the past year is only part of what makes him an out-

standing builder."

Once inside the home, Cramer's attention was captured by something other than the floor plan or finishes. She noticed a magazine article about the Touched by Cancer Foundation, started by John Lober's wife, Lori, after she was diagnosed with stage IV breast cancer in 2000.

The goals of the foundation are to promote cancer awareness and provide hope to newly diagnosed cancer patients, which has partly been accomplished from funds raised by the building and sale of certain Provence homes.

Lori Lober also published a book detailing her experience entitled *Bigger Than Pink*. Coincidentally, Cramer published a book in the same month after writing poetry inspired by a friend's death due to melanoma.

"I got goose bumps when I read Lori's story and felt even more strongly about buying the house -- it was yet another sign that it was the right place for me."

After living in her house for almost a year, Cramer is still as

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pleased as the day she found it.

"When I purchased my Provence home, I not only found an incredible building team in John and Lori Lober, but also wonderful new friends," she said. "It gives me such peace of mind to know that you can call them with any question or concern about the house and they will give it prompt attention."

John Lober's Provence Homes has a multitude of stylish floor plans available in communities throughout Kansas City. Lober's carefully planned, luxurious homes have earned him a multitude of awards. He has won the Grand Award from the Home Builders Association for



Submitted photo

Builder John Lober, owner of Provence Homes, builds homes throughout Kansas City and has won numerous awards for his distinctive floor plans. He has a variety of speculative homes available, priced from the \$260,000s to more than \$1.8 million.

eight consecutive years, and has also received the Gold Award in the *Ingram's* magazine Best of Business competition as Kansas City's best home builder.

Lober's homes also have the habit of drawing national attention, including a recent feature of Lober and Provence Homes in an article in *Romantic Country* magazine. This is the third time in three years that a home built by Provence Homes has

been featured in a prominent, national magazine. Lober has also been featured on HGTV's *Dream Builder* program.

In addition, Lober was recently awarded two Grand Awards in the 2006 American Dream Award competition. Prospective homeowners can select from a variety of speculative homes available, priced from the \$260,000s to more than \$1.8 million.